

ANNEXURE K1: FUNCTIONAL MOU WITH MAHARASHTRA CHAMBER OF COMMERCE

Academic Industry Collaboration MoU Document

Maharashtra Chamber of Commerce

Academic – Industry MoU between
SKM's JASHBHAI MAGANBHAI PATEL COLLEGE OF COMMERCE,
OFF. M. G. ROAD, NR. AZAD MAIDAN, GOREGAON (W), MUMBAI – 400 090,
MAHARASHTRA, INDIA
&
MAHARASHTRA CHAMBER OF COMMERCE. MUMBAI.
ESTD 1927. APEX INDUSTRY BODY OF STATE
(Second Party).

M O U

Parties involved and PURPOSE of MoU.

The aim of this MoU is primarily to establish terms of collaboration and cooperation, under which both parties seeking the MoU -

FIRST PARTY –

SKM's JASHBHAI MAGANBHAI PATEL COLLEGE OF COMMERCE,
OFF. M. G. ROAD, NR. AZAD MAIDAN, GOREGAON (W), MUMBAI – 400 090,
MAHARASHTRA, INDIA

And

SECOND PARTY –

Maharashtra Chamber of Commerce, Industry & Agriculture
office – 6th floor, Oricon House, K Dubhash Road, Opp Lion Gate,
South Mumbai. (www.MACCIA.org.in).

May perform collaborative efforts in the areas of mutual educational interests & the organization's goals.

Many statistics and also Directorate of Tech Education, Govt of Maharashtra report indicate that there are increased instances of low quality education (Annexure 1) and environment leading to unsocial activities by educated youth. Many credible studies show that depression, suicides, white-collar crimes are increasing (Annexure 2).

Every youth would like to transform themselves into a productive, ethical person. Many studies indicate that they rarely get mentorship in their lives to achieve that worthy goal. This is well-researched, background information on which this MoU is formed between above two parties.

Maharashtra Chamber of Commerce (MACCIA), Estd 1927, has affiliations of Maharashtra's most influential industry bodies and individual business establishments representing credible industry views.

SKM's J M Patel College of Commerce, Mumbai & Maharashtra Chamber of Commerce MoU

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ANNEXURE K2: FUNCTIONAL MOU WITH MAHARASHTRA CHAMBER OF COMMERCE

Industry Collaboration MoU Document

Since 1927 Maharashtra Chamber is championing the cause of trade & industrial development. Chamber, through its approximate 2,900 members; has indirect membership of over 5 lakh business establishments. This membership is of broad nature; of professionals, business owners, industry owners, manufacturing, IT, architect firms, services industry, Retail, farmers, agro-industry owners etc. representing road exposure to every type of industry of country. Maharashtra Chamber has strong connect with international chamber's too and also with business's around the world.

All efforts of this MoU will be focused upon making students industry-ready (as per industry's expectations from students), developing entrepreneurship, of instilling innovative spirit leading to innovations, developing a champion's attitude in each student. This is expected to be done as per consultation of and by active participation of Maharashtra Chamber of Commerce, Industry & Agriculture. Maharashtra Chamber and its expertise derived from interacting with productive, output focused industry; will actively work with **First Party** for designing and conducting various activities aimed at development of all stakeholders (Students, Staff, Industry). (List of things to be planned as in Annexure 3)

AREAS OF COLLABORATION.

The following areas were concluded upon after deep deliberations with industry players.

Efforts of the MoU will be for creating a long-term positive behavioral change in students, staff of institute. For this following steps will be planned and executed as per Advisory committee meetings of this MoU.

2.A - Providing industrial visits, training, internship and campus placement to the students of First Party.

2.B - Focus and planning of activities that would lead to holistic development of the students. To update students & faculty with latest industry practices through workshops hosted by First Party, Second Party will conduct **Academic - Industry interaction activities**, namely - yearly expert lecture, certificate courses, training workshops & programs under Continuous Education Programs (CEP), need-based programs, & skill development programs. Detailed list of topics to be taught is shared as **Annexure 3** of this document.

2.C - Industry affiliates can form a separate MoU for consulting services of the Institute's faculty with over 10 years of research experience.

2.D - Extending support for the nomination of industrial experts in the syllabus committee formed for syllabus revision as and when required by/applicable to the individual department of **First Party**.

2.E - (Maharashtra Chamber) Second Party will give live projects or research projects each year to students of this institute to carry out joint research activities or projects.

2.F - Second party will extend the support to establishing the industry supported/sponsored laboratory, Center of Excellence in the college (to be done as separate MoU between Second Party recommended industry and First Party) on approval from the respective department in the institute.

2.G - Support And Active participation in activities of finishing school in the campus for the students of First Party as well as students of nearby Institutes.

For high Quality professional output from all workshops scheduled under MoU, nominal charges will be borne by First Party for successful conduction of workshops, with spelled out purpose as in Advisory Committee meetings.

2.H - Second party will extend support for launching industry award/scholarship to the deserving students of the First Party.

ANNEXURE K 3: FUNCTIONAL MOU WITH MAHARASHTRA CHAMBER OF COMMERCE

2.i - Executing other activities of mutual benefit in line with vision and goals of both Parties.

At least two activities shall be engaged in an academic year. Terms of reference in respect of the activities to be engaged (such as scope and Size of the activity, terms of payment, logistics to be made available) shall be decided mutually ahead of the activity, on case to case basis by exchanging e-mails about it, based on this MoU's advisory committee guidelines.

If the activities planned, due care of safety of people and due care of learning facilities provided will be aimed.

3. **Implementation Methodology -**

Advisory/Review committee should be formed consisting of three senior members from each party to take review of activities and terms of reference. **This committee should meet/discuss at least twice in the year and plan activities envisaged.**

Party Advisory/Review Committee Names -

The names mentioned here will regularly interact and brainstorm for improving output of First Party Education set-up and the people mentioned here are empowered to make decisions on behalf of FIRST PARTY in MoU meetings)

Sr No	Name	Mail Id	Mobile No	Designation
1.	Dr. Satish A. Naringrekar	satishnaringrekar@jmpcollege.org	98 211 18 355	Principal
2.	CA. Rajesh R. Dalal	carajeshdalal@jmpcollege.org	98 216 27 420	Associate Professor
3.	Mrs. Gracy D'souza	gracerose14@jmpcollege.org	96 193 46 558	Assistant Professor

Second Party Advisory/Review Committee Names-

The names mentioned here will regularly interact and brainstorm for improving output of Second Party Education set-up and the people mentioned here are empowered to make decisions on behalf of Second Party in MoU meetings, in line with vision and policies set by Chamber of Commerce).

Sr No	Name	Mail Id	Mobile No	Designation
1.	Shri Rameshwar Chilwant	chilwant310812@gmail.com	94 228 77 821	Entrepreneur
2.	Shri Ritesh Patil	camritesh@yahoo.com	93 947 35 505	Entrepreneur
3.	Shri Samir Dudhgaonkar	sameergd@gmail.com	98 202 30 402	Vice President of Chamber of Commerce(2014-18) Entrepreneur.

ANNEXURE K 4: FUNCTIONAL MOU WITH MAHARASHTRA CHAMBER OF COMMERCE

Academic Industry Collaborative MoU Document

Action Committee Members-

Sr No	Name	Mail Id	Mobile No	Which Party of MoU?
1.	Prabhakar Ghatge	moumanager@MACCIA.org .in	94 229 35 407	Second Party
2.	Dr. Satish A. Naringrekar	satishnaringrekar@jmpcollege.org	98 211 18 355	First Party (Institute)

ADVISORY COMMITTEE MEETINGS HAVE TO SPELL OUT IN DETAIL WHAT THEY WOULD LIKE ACTION COMMITTEE TO EXECUTE in minutes of meeting to be finalized in each Advisory committee meetings

IT IS HEREBY CATEGORICALLY MENTIONED THAT ONLY ABOVE IDENTIFIED ACTION COMMITTEE WILL COMMUNICATE WITH EACH OTHER FOR IMPLEMENTATION as per minutes Advisory Committee Meeting. Official Point of Contact (POC) will be sole action committee members for both parties, about scheduling meetings, communicating about events; as per minutes of the advisory committee meeting etc.

Point 4 –

Logo Usage – At all functions/literature related to this MoU activities, both party logos will be displayed with equal prominence. Both parties logos usage will be permitted for such designs. Both action committee members will have to approve (in writing) any design to be printed or if any mention about this MoU is done anywhere by either parties.

Point 5 –

Liability & Administrative cost

Administrative cost, ₹ 15,000/- per year excluding GST will be borne by First Party and paid to Second Party for expert help/services rendered under MoU. **This MoU is valid for 5 years** and after which a detailed outcome based review will be taken about continuance and further terms of operation based on experience.

MoU Fee Cheque / DD Details –

Cheque No/DD No – 060526

Dated. – 22/11/2018

Bank Name – New India Co-Op Bank Ltd.

Handed Over to (at MoU signing event)-

Point 6 –

As professional practice, First Party is not expected to directly engage with any Second Party nominated persons (nominated for conducting any of various Activities under this MoU); as resource person after the Second Party Activity is completed. There must be a 2 year gap after last date of the expert finishing an activity at institute before institute can invite any chamber nominated expert directly.

ANNEXURE K 5: FUNCTIONAL MOU WITH MAHARASHTRA CHAMBER OF COMMERCE



TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

This document constitutes a Memorandum of Understanding (MoU) between Ashwattha Advisors Private Limited (AAPL) and Jashbhai Maganbhai Patel College of Commerce.

Background

Ashwattha Advisors Private Limited (AAPL), which is a wholly-owned subsidiary of TechnoServe Inc. is conducting a "Youth Employability Program" for enhancement of employability and workplace skills for deserving youth.

1. In this connection, AAPL intends to be associated and work closely with Jashbhai Maganbhai Patel College of Commerce to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:
2. 100-hour program including Personal effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics - etc)
3. 60 hours of training will be delivered in class and 40 hours of mandatory training will be available to students on TechnoServe's proprietary online learning platform. The program also includes individual student counselling during the program, post training, pre-placement and also post placements.
4. There is no cost for students to attend above mentioned training
5. Each training batch size will be a maximum of 45 students. Sessions of duration 2 hours each to be conducted 5 days/week. Trainings to be conducted for 2 or more batches in one day through one TechnoServe trainer
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program.
7. Students will be provided a certificate on successful completion of course with a minimum attendance criteria of 90%.
8. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
9. College is expected to support the successful training and placements of all students, should they take up this service with TechnoServe.

For this purpose, AAPL requires support of the college in the following areas:

1. Facilitating discussions and engagement with the 2018 current third year degree students and 2017 graduates where feasible. This involves the following:
 - a. Assistance in batch scheduling with ongoing final year classes.
 - b. Support in allocating batches (of 40-45 students approximately) per trainer for optimum utilization of resources and training effectiveness.
2. Infrastructure support for the following:
 - a. Training facility (a training room where 45 students could be trained). Training methodology requires some space in the middle of the room for conducting student activities.
 - b. Space for the career counsellor/ trainer who would be available in college on days of training.
 - c. Availability of classroom to conduct refresher sessions before the pre placement begins in the months of Dec-Feb
 - d. Projector and speakers on need basis which are required to conduct few video based sessions.
 - e. Require college support to conduct a Parent engagement session in the college premises.
 - f. Provide 100-200 students for training whom TechnoServe will screen.

